



## **Case Study**

## AblePay increases collections and revenue while improving the patient experience

AblePay Health, a HASC Endorsed Business Partner, is changing the financial landscape for providers and their patients. We are excited to share case study results from St. Luke's University Health Network, a Pennsylvania-based system that uses the program.

The St. Luke's University Health Network selected AblePay's unique program to increase revenue on balance after insurance and decrease their cost of collections, while enhancing the experience for patients in the communities they serve throughout the Lehigh Valley of Pennsylvania. The health system includes 12 hospitals, 300-plus outpatient centers and 16,000 employees, with annual revenue of \$2.4 billion.

The results of the St. Luke's case study with AblePay included:

- 49% increase in collection rate compared to St. Luke's historical collection rate.
- 40% increase in out-of-pocket revenue per patient.
- 16% increase in additional revenue reported for AblePay members at St. Luke's facilities; and
- Collection time decreased from 111 days to 14 days for AblePay members.

To learn more about AblePay, contact:

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