

READY, SET, LEAD: HIRING AND LEADERSHIP DEVELOPMENT



A two-part online workshop
Start developing future
leaders before you hire them



PAUL FALCONE
Workplace Leadership
Consulting, LLC

LIVE VIRTUAL COURSE

READY, SET, LEAD: HIRING AND LEADERSHIP DEVELOPMENT

Overview

Learn to start building future leaders even before they're hired. **Ready, Set, Lead: Hiring and Leadership Development** will empower you to 1) select candidates with the best potential and "fit," and 2) help them develop into committed, skilled leaders in their first year. Learn more at <https://hasc.org/rsi>.

Part 1: Hiring (Nov. 3)

Following this session, you'll understand the leader-as-coach model in interviewing and selection, and know how to strengthen self-confidence, self-awareness and an achievement mindset in new hires as they onboard. You'll be able to:

- Interview effectively by using a formula for identifying "high probability" hires.
- Engage candidates with a coaching approach that gives your organization a significant edge.
- Onboard new hires effectively at 30-, 60- and 90-day intervals to foster an achievement mindset.

Part 2: Leadership Development

Following this session, you'll know how to coach and mentor more effectively, build stronger teams that thrive on recognition and real-time feedback, and develop a reputation for inspirational leadership. You'll be able to:

- Coach and motivate staff even with a tight budget and few promotion opportunities.
- Engage all staff in a way that leaves no one behind.
- Use stay interviews and "job sculpting" exercises to engage top performers
- Create and sustain a culture based on trust, respect and open communication.

Who Should Attend?

Human resources executives, benefits specialists, operations leaders and department managers and directors.

Facilitator



Paul Falcone (PaulFalconeHR.com) is principal of Paul Falcone Workplace Leadership Consulting, LLC, specializing in management training, executive coaching and keynote speaking. His extensive career includes executive roles at City of Hope and the Motion Picture & Television Fund.

Falcone also served as CHRO of Nickelodeon Animation Studios and head of international HR for Paramount Pictures, and in several other industries.

He has authored 17 books, including bestsellers "96 Great Interview Questions to Ask Before You Hire" and the five-book Paul Falcone Workplace Leadership Series.

Important Information

Registration deadline: Oct. 27, 2026.

Valid payment information must be received with your registration.

Make check payable and mail to: HASC, FILE 1361, Pasadena, CA 91199-1361.

You may be photographed or videotaped at the event. HASC reserves the right to use these photos and videos in promotional, marketing, educational and other materials.

Cancellations

Program cancellations received in writing by Oct. 27, 2026, will be subject to a \$50 processing fee.

We welcome substitutions.

Refunds will not be granted after Oct. 27 or for no-shows. Fees are not transferable to other programs.

Special Needs or Questions

For ADA assistance or general registration questions, contact Sherita Aquino, saquino@hasc.org or (213) 538-0767.

Continuing Education Credits



The Hospital Association of Southern California is recognized by SHRM to offer Professional Development Credits (PDCs) for SHRM-CP® or SHRM-SCP® recertification activities. This program is valid for 1.50 PDCs per session for the SHRM-CP® or SHRM-SCP®.

TUESDAY, NOV. 3, 2026
TUESDAY, NOV. 10, 2026

Check-in: 9:30 a.m. Pacific Time
Event: 10 a.m. - noon Pacific Time

\$300

Full workshop
(two sessions)

\$175

Single session

Discounts available for groups of three or more.

For more information, please contact
Sharri Dixon,
sdixon@hasc.org.



**Register online
by Tuesday, Oct. 27**

Scan the QR code
to register online,
or visit

<https://qrco.de/readysset>