

Medical Debt and Presumptive Eligibility RFP: Bulk Pricing

Release Announcement

The **Hospital Association of Southern California (HASC)**, in collaboration with **L.A. Care** and the **Los Angeles County Department of Public Health (DPH)**, is soliciting proposals from qualified vendors to respond to a request for proposal (RFP) for bulk purchasing options for income estimation/verification to support enhanced presumptive eligibility screening across area hospitals within Los Angeles County. In addition to offering a bulk pricing model, the vendor may also integrate with (or feed bulk data to) a centralized portal to provide hospitals with access to income estimation and verification information.

The purpose of this solution is to streamline financial assistance and presumptive eligibility screening processes, reduce administrative burden, and improve consistency and equity across hospitals in the County. The overall goal is to improve the rates of coverage for eligible individuals to decrease the rate and total volume of medical debt year over year.

This RFP will be facilitated with support from **COPE Health Solutions**, which is a consulting firm located in Los Angeles. The RFP will be issued **Friday, Oct. 24**, and proposals will be due by **November 14, 2025**. Other key dates for the submission and review process can be seen in the chart below:

| Event | Date |
|--|---|
| RFP Issue Date | Oct. 24, 2025 |
| Questions and Requests for Clarification (Please submit via email) | Oct. 31, 2025 |
| Response to Questions and Requests for Clarification | Nov. 7, 2025 |
| RFP Proposal Due Date | Nov. 14, 2025 |
| Notification of Finalists for Interview | Nov. 21, 2025 |
| Finalist Presentation/Interviews | Dec. 1-3, 2025 |
| Notification of Apparent Winner/Provisional Award* | Dec. 15, 2025 |
| Estimated Contract Execution Date | Feb. 20, 2026 |
| Commencement of Engagement | Feb. 20, 2026 |
| *Designated points of contact for any questions about the RFP process | Evan King: eking@copehealthsolutions.com Gracie Walters: gwalters@copehealthsolutions.com |

