

## btt. monthly report

The purpose of the btt. monthly product report is to keep our buyers informed. When doctors are informed, they can make the right decision, and exert control within the healthcare market.

**Data is power.**

### Rubber in Malaysia – Predicted Shortages. (CNBC)

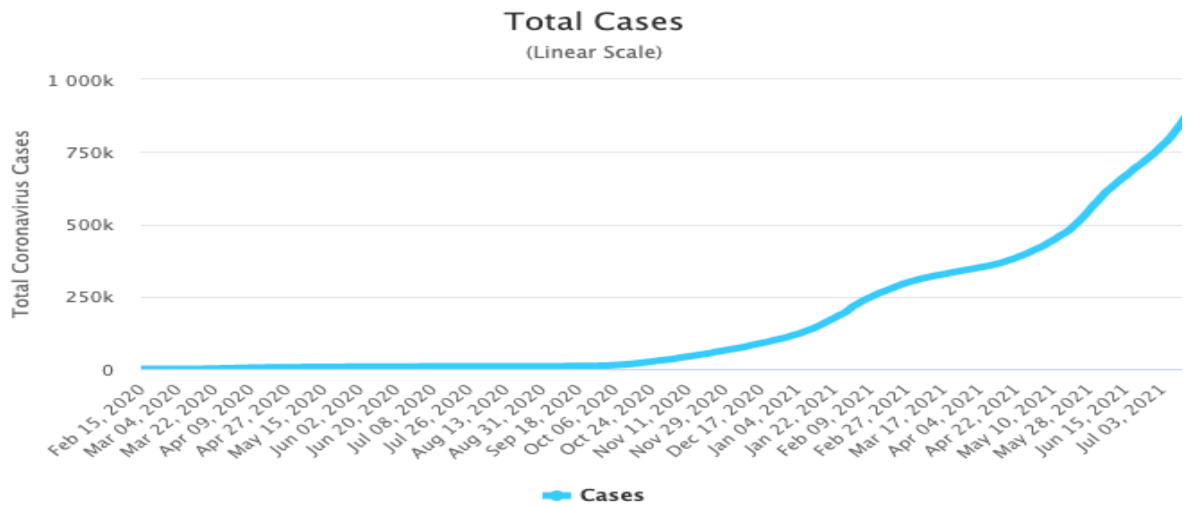
**“Rubber is a critical raw material needed for car tires, personal protective equipment such as masks and gloves, and many more everyday products. Anytime you’re going anywhere, you’re using rubber.”**

Prices of rubber are projected to increase significantly over the coming months. Malaysia (one of the world’s top rubber producers and main glove manufacturer) is urging all buyers planning on making significant glove and face mask purchases over the course of the next five months to place those orders as soon as possible.

The estimated world production of natural rubber in 2021 is anticipated to grow at 5.8% while world demand is estimated at 6.7% growth. (source)



While prices for these products will inevitably increase, we also expect to see significant delays in the supply chain as well. Malaysia, among other southeast asian countries, is still grappling with the effects of COVID-19 and its variants, causing unpredictable and intermittent periods of shutdown in ports and factories.



To combat this, bttm. has worked with our team of suppliers to ensure that while supply is available, our prices will stay low. Feel free to explore a few of our options below:

**DRE Nitrile Gloves**

\$145.00 per case

**Shop Now**

**BYD Level III 3Ply**

\$330.00 per case

**Shop Now**

**Patriot N95 Mask**

\$1,700.00 per case

**Shop Now**

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